

Win Wire Brief – Telecommunications

Company & Situation Overview

Company Overview: Founded in 1944, PSC has become one of Indiana's preeminent telecommunications providers that offers a full array of services, including, local and long-distance telephone service, DSL and Fiber-to-the-Home (FTTH) high-speed Internet access, and streaming local broadcast TV. Rural communities throughout Indiana rely on PSC as an ISP, phone and tv provider.

Challenge:

- The need arose for 24x7x365 coverage for their security environment
- PSC needed a security provider to act as an extension of their own team as a cybersecurity arm

Ntirety Solution

Differentiators: Leveraging our internal resources to act as their Managed Security Services Provider.

Products:

- SOC/ SIEM
- Possible upgrade of firewall

Deal Size:

- \$1290 MRR

Scope of Solution: SOC/SIEM & XDR are being utilized with the future addition of firewall solutions being discussed.