

Win Wire Brief – Banking / Finance

Company & Situation Overview

Company Overview: Founded in 2010 as a collaboration between lending experts, technologists and SMB owners, the company mission has been to help prospective and existing small business owners secure fast, efficient and competitive financing through their online matching platform. This platform connects borrowers with lenders from among its more than 5,000 participating banks and specialty finance companies.

Challenge:

- Meeting FDIC compliance requirements.
- Lack of internal expertise and displeased/unimpressed by recent experiences with IBM and SecureWorks.

Ntirety Solution

Differentiators: In-depth human defense really set Ntirety apart from the pack. A proactive team of trained and highly qualified human beings watching, managing, tuning, and responding 24/7/365 gave peace of mind. Taking customer feedback and requests seriously resonated with the customer.

Products:

- Security Operations Center (SOC)
- Security Information & Event Management (SIEM)
- Managed Security

Deal Size:

- \$5,895.00/MRR
- \$5,334.00/NRR

Scope of Solution: Ntirety is delivering Managed Security, SIEM, and SOC services for their AWS production environment.