

Win Wire Brief – Government Agency

Company & Situation Overview

Company Overview: This company is a cabinet-level agency focused on the well-being of children.

Challenge: This business could not keep projects moving with their internal staff and needed support with dedicated named resources.

Ntirety Solution

Differentiators: Vital to the success of this account was our Database Administration (DBA) resources being able to meet the exact needs of this business.

Products:

- Database Administration (DBA) dedicated resources (people) to assist with projects around SQL, .Net, and Red Gate. Resources range from 20 to 40 hours a week

Deal Size:

- \$157K MRR

Scope of Solution: Ntirety has provided, as of the end of May 2022, nine dedicated resources to assist with MSSQL, ASP.Net Development. This deal began through our partner CompuNet who has a long-term relationship with this company, and now includes Ntirety in this deal. The Ntirety Team collaborated with the end client contacts to assess their immediate needs. As we augment this company, we continue to support them in their continued growth and become a critical part of their roadmap.