

Win Wire Brief – Business Services

Company & Situation Overview

Company Overview: One of the largest tribes in Alaska owns a family of SBA 8(a), HUBZone, SDB, and other companies. Each of its 30+ subsidiaries is uniquely qualified to deliver value to its customers and teaming partners. For over 30 years, this company has operated as a trusted US Federal contractor throughout the United States and worldwide. The company is Tribally-owned by a federally-recognized Alaska Native Tribe. It has a competitive edge unique in the US Federal Government contracting space, including access to US Government sole-source contracts. It offers service capabilities ranging from facilities maintenance to logistics and transportation. The portfolio of services continues to emerge through new teaming arrangements.

Challenge: They need to strengthen their current security posture as part of their goal of meeting CMMC compliance to continue obtaining contracts with the federal government.

Ntirety Solution

Differentiators: Ability to provide current needs as well as expand into other areas of solution management that directly impact security posture. More than a point solution - we have both the people and process that make the technology easy to adopt, implement and protect.

Products:

- Security Operations Center (SOC)
- Security Information and Event Management (SIEM)

Deal Size:

- \$5K MRR

Scope of Solution: An immediate enhancement to security posture with 24x7x365 experts protecting the environment. Ability to grow and scale the solution as their business requires with services like Web Application Firewalls.