Win Wire Brief – Telecommunications

Company & Situation Overview

Company Overview: Headquartered in Glasgow, KY and founded in 1950, this telecommunications company offers telephone service, Internet services, digital cable TV, and security systems for residential and commercial customers.

Challenge:

- Worried about growing cyber threats and lack of a mature security program internally

Ntirety Solution

Differentiators: Ability to understand their needs, both current and future, suggest other areas we can provide assistance such as MFA, Patching, Monitoring and DR. The ability to grow with them and be an extension of their team.

Products:

- Managed SOC/SIEM (Ntirety Log Management)
- Endpoint (Cortex XDR) protection covering their entire enterprise

Deal Size: $6,800 MRR / $1,500 NRR + $19,500 NRR for NIST Assessment

Scope of Solution: Protecting their critical IT assets and endpoints across their entire enterprise backed by Ntirety's around-the-clock security analyst to provide protection and guidance.

Ntirety