Win Wire Brief – Education

Company & Situation Overview

Company Overview: This University is the 2nd largest not-for-profit online university in the world. The University also has a traditional campus for 4,000 students.

Challenge:

- Client needed to add security and governance to their web properties

Ntirety Solution

Differentiators: Proven track record of working with the client to solve problems.

Products:

- MSSP
- MSSP Governance renewal of cloud ops
- Monitoring insights
- On demand Azure consulting

Deal Size: $13,000 MRR

Scope of Solution: MSSP along with our governance module (Prisma Cloud). The agreement also included the renewal of Cloud Operations, Monitoring Insights (Datadog based) and OnDemand cloud services consulting which supports the company's Azure deployment. In addition, Ntirety provides Azure DR beyond Azure native DR.